

Course Worksheets



© 1991 2025 Dennis and Teresa Walsh. All rights reserved. These materials, including sales concepts, strategies, forms, and checklists, are for the exclusive use of the original purchaser. Reproduction, distribution, or presentation of any portion for training, resale, or other purposes is prohibited without written permission from

Users of YourHome. Academy courses and related materials agree to:

- Accept full responsibility for their use, including compliance with all applicable laws and regulations. Indemnify and hold harmless Dennis and Teresa Walsh from any claims arising from such use.



Table of Contents

Module 1 Course Introduction and a Look at Terminology
Module 2 Introducing the Remodeling Roadmap1
Module 3 Maximizing Your Remodeling Return on Investment—Part One
Remodeling Roadmap In-Depth
Module 4 Preliminary Planning, Scope of Work
Module 5Establish Contractor Relationships15Types of Residential Contractors15Locating Qualified Contractors16
Module 6 Self-Managed vs General Contractor17
Module 7 Pre-Bid Meeting With Contractors18
Module 8 Develop Preliminary Cost Estimates and Budget
Module 9The Remodeling Value Analysis™ (RVA)
Module 1022Funding Your Remodeling
Module 11 Contracts and Financial Management
Module 12 Finalize Details and Begin the Project
Module 1327Managing and Surviving the Project27Surviving the Construction Zone28, 29Surviving With Contractors30
Module 14 Final Walkthrough and Closure



Module 1. 2

A Look at Terminology	Module 1, 2
1	
2	
3	
4	
Introducing the Remodeling Roadmap	
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	-